

SIEMENS

Ingenuity for life

PARTNER
PROFILE

Industrial machinery · Electronics and semiconductor

CADEX Technology

Taiwanese manufacturing company leverages Siemens partnership to provide customers with top solutions

Products

Solid Edge, Femap,
Teamcenter

Business challenges

Offer needed software solutions to Taiwan manufacturers

Provide high-end services to customers

Assist customers in development of business and engineering capabilities

Keys to success

Provide the best software solutions and consulting services to customers

Utilize support and training from Siemens

Gain customer trust through expertise provided by the Smart Expert partner program

Results

Acquired customer trust and confidence as result of Siemens partnership

Increased customer's design and management effectiveness

Received dedicated resources from Siemens to develop business and engineering capabilities

CADEX Technology Co. provides Solid Edge and Teamcenter solutions to solve customer issues

Providing customer solutions

CADEX Technology Co., Ltd. (CADEX) serves Taiwan's manufacturing sector, specifically the machinery and high-tech industries. Primarily using solutions from Siemens Digital Industry Software's Teamcenter® portfolio as well as Solid Edge® software and Femap software, the company provides customers with high-level design, production, manufacturing, document management and simulation and analysis solutions.

Value of being a Siemens Smart Expert partner

Daniel Yu, general manager, CADEX, considers Siemens' recognition to be invaluable to the company's success. Upon becoming a Smart Expert partner, Siemens dedicated resources to assist CADEX in developing its business and engineering capabilities.

"With Siemens' support, we now provide professional services to customers which builds even more customer confidence," says Yu. "Siemens has provided us with dedicated resources to help develop our business and engineering capabilities."

CADEX is prominently displayed as a Smart Expert partner in Siemens' online partner

"After discussing and understanding their business issues, we delivered a complete solution that included Solid Edge and Teamcenter management software."

Daniel Yu
General Manager
CADEX Technology Co.

Solutions/Services

Solid Edge
solidedge.siemens.com

Femap
siemens.com/plm/femap

Teamcenter
siemens.com/teamcenter

Customer's primary business

CADEX has been a Siemens Solution Partner since 2010 and recently achieved Gold level partner status and Smart Expert recognition in 2017. CADEX provides customers with multiple Siemens Digital Industries Software products
cadex.com.tw

Customer location

Taipei
Taiwan

"After studying the courses in certificate programs and executing campaigns by using a digital marketing platform offered by Siemens, we can help address the challenges of our customers' business."

Daniel Yu
General Manager
CADEX Technology Co.

locator database. The company also was given a Smart Expert partner logo to display on its website, name cards and social media posts to promote CADEX's partner status, which provides confidence for customers to see the association with a global software solutions provider.

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Customer success story

Taiwan's Control Technology Co. had a large high-end manufacturing device factory that needed to integrate different types of machinery and address low productivity, inflexible product documents and weak team collaboration. Yu and his team took a consultative approach in examining Control Technology Co.'s needs.

"After discussing and understanding their business issues, we delivered a complete solution that included Solid Edge and Teamcenter management software," says Yu. "Control Technology said the customized solutions and high-quality services exceeded their expectations. As a result, Control resolved its business issues and increased designing and management effectiveness by 30 percent."

Future outlook

CADEX believes that with the demand for digital transformation expertise in Industry 4.0, customers are driven to find Siemens Smart Expert partners. Getting ahead of this trend, CADEX plans to expand its business with a new sub company in Hsinchu, Taiwan, to provide services to more customers.

"Siemens has provided us with dedicated resources to help develop our business and engineering capabilities."

Daniel Yu
General Manager
CADEX Technology Co.

Siemens Digital Industries Software

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