

Top 5 essentials for PLM selection

1. Know the total cost upfront



- Consulting
- Customization
- Hardware
- Maintenance
- Software

“Startup companies in particular are looking for PLM applications that are quick to deploy and inexpensive to purchase and maintain.”

*Paul Stevens
President
Acuity Solutions*

2. Flexible deployment options



- Cloud/Cloud SaaS
- Managed services
- Multi-site
- On-premises
- Pre-configured
- Zero-install

“The Siemens team helped us deliver a solution using Teamcenter and Amazon Web Services that allows the membership to seamlessly connect to intellectual property and roadmap requirements.”

*Joe Veranese
Business Systems Manager
America Makes*

3. Balance the needs of business and engineering



- Easy-to-use
- Enterprise-accessible
- Lightweight
- Role-based
- Web-accessible

“Teamcenter brings together the product information and processes to drive our overall business performance.”

*Jing Jin
PLM Project Manager
Joyoung*

4. Protect your IP



- Access control granularity
- BCrypt passwords
- Digital signatures
- Forward/reverse proxy
- ITAR/NDA
- User-authentication

“Using Teamcenter we have implemented a digital information management system with traceable, role-based access and a high degree of intrinsic security.”

*Piero Giusti
Information Technology Manager, R&D
Ducati*

5. Start today, grow tomorrow



- Adaptable
- Configurable
- Extensible
- Open
- Packaged solutions
- Scalable

“We chose to deploy the proven product lifecycle management system, Teamcenter, on the cloud using Amazon Web Services. We reduced our upfront infrastructure investment, simplified maintenance, and the implementation was smoothly delivered in only 10 days.”

*Gustav Kågesson
Design Manager
NP Innovation*