Siemens Digital Industries Software

# Follow the keys to PLM success

## 1. Balance the needs of business and engineering

- Innovation
- Profitability
- Quality
- Sustainability
- Time-to-market

"We achieved an enterprise-wide product design and process design collaboration capability with Teamcenter, thus enhancing information sharing between design and process departments and bringing computerization collaboration work to a higher level."

*Zhang Feiqing*
*Manager of Computerization Department*
*ZOOMLION*

## 2. Engineering solutions for technical people

- Bill-of-materials
- Configuration
- Electronics
- Materials
- Mechanical
- Simulation
- Software
- Systems
- Visualization

"Teamcenter helped our cross-functional teams connect better and work in complete alignment with each other. It provided management with deeper visibility into processes, which helped us track and streamline our new product development processes."

*Gurpreet Singh*
*Head of Information Technology*
*Amber Enterprises*

## 3. Business solutions for everyone else

- Analytics
- Compliance
- Costing
- Change
- Documents
- Procurement
- Programs
- Reporting
- Requirements
- Schedules

"Using the Teamcenter tool costing solution, our sales team can now successfully lead negotiations, enforce prices, keep accurate records and act as a competent partner."

*Thomas Dörfler*
*Tooling Department Leader*
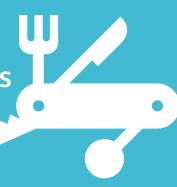*Wirthwein GmbH & Co. KG*

## 4. Work together with a common goal of business success

- Engineering
- Manufacturing
- Purchasing
- Sales
- Service
- Suppliers

"Teamcenter gave us a secure and integrated platform through which we can seamlessly coordinate among our various departments."

*Harsha Chandrashekar*
*Engineering Manager*
*Karnataka Engineering*

## 5. Adapt to change as your business grows

- Cloud-ready
- Configurable
- Easy-to-use
- Extensible
- Scalable
- Secure

"In the future, Joyoung hopes to make full use of Siemens Digital Industries Software capabilities for consolidating resources to rapidly move from market requirements to products, and improve the process from development and design to product service."

*Jing Jin*
*PLM Project Manager*
*Joyoung*

**Visit us at www.siemens.com/teamcenter and see what Teamcenter can do for you.**