

# SIEMENS

Ingenuity for life

PARTNER  
PROFILE

Multi-industry

## Young Chang CAD

Siemens partnership helps Korean manufacturing company earn new customers

### Products

Simcenter, Solid Edge,  
Teamcenter, Tecnomatix

### Business challenges

Deliver customers the required solutions to resolve their business issues

### Keys to success

Learn best practices from Siemens on industry trends  
Provide comprehensive solutions to customers  
Offer timely support to customers

### Results

Earned key customers, including Hyundai Motors and Hyundai Heavy Industries  
Expanded business to the semiconductor equipment industry  
Recognized as Top Siemens Portfolio Expansion Partner in Korea region for 2017

Young Chang CAD uses Siemens best practices to provide customers with innovative solutions for Industry 4.0

### Best practices for industry trends

Young Chang CAD Co., Ltd. (Young Chang CAD) is based in Ulsan, Korea, and has been in the Siemens Digital Industries Software Solution Provider Partner program since 2013. The partnership with Siemens provides Young Chang CAD with the knowledge required to provide customers with the best manufacturing solutions for Industry 4.0, the Smart Factory and the Digital Twin.

“Instead of looking at only parts of a problem and providing a proposal to our customer, we consider Siemens’ diverse experience and expertise, which helps us to propose a total manufacturing solution,” says Jinduck Jung, director, Young Chang CAD. “When we propose a computer-aided design (CAD) solution to customers, we communicate with Siemens Digital Industries Software about how to deliver better solutions to solve the issue without limiting them to the CAD solution. As a result of these communication with Siemens, we can suggest the right mix of products and solutions that best serve our customers.”

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Jinduck Jung  
Director  
Young Chang CAD Co., Ltd.

### Solutions/Services

Femap

[www.siemens.com/plm/femap](http://www.siemens.com/plm/femap)

NX

[www.siemens.com/nx](http://www.siemens.com/nx)

Teamcenter

[www.siemens.com/teamcenter](http://www.siemens.com/teamcenter)

Tecnomatix

[www.siemens.com/tecnomatix](http://www.siemens.com/tecnomatix)

Solid Edge

[www.siemens.com/solidedge](http://www.siemens.com/solidedge)

### Customer's primary business

Young Chang CAD Co., Ltd. joined the Siemens Digital Industries Software Solution Provider Partner program in 2013. The Company mainly focuses on the automotive and transportation, electronics and semiconductor and heavy equipment industries. The company invests in products related to product and production solutions such as Rulestream and Tecnomatix and in the future plans to include automation solutions. [www.yccad.co.kr](http://www.yccad.co.kr)

### Customer location

Ulsan

Korea

### Invested to provide customer support

A key driver of Young Chang CAD's success is its immediate response to customer requests and needs. This is not by accident, as the company has invested numerous resources in this area. "To bring success to our business, we have continuously invested in various areas, and communication with Siemens Digital Industries Software plays a great part in that," says Jung. "We like to collaborate with Siemens so that more of their solutions can be adapted to Korea's requirements."

### Recognizing success

At the Siemens Digital Industries Software Converge Asia-Pacific Executive Partner Forum, Young Chang CAD Co., Ltd. was recognized as Top Siemens Portfolio Expansion Partner in the Korea region for 2017.

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