

Not understanding or missing critical requirements is an existential threat to companies in the project business

Problem description

Situation



- Lots of projects resulting in high work compression
- Increasing demand in tenders (e.g. Requirement & Configuration Management)
- Growing teams with few experts
- Higher fluctuation
- More challenging tailor made solutions
- Customer requirement are mainly processed manually

Challenge



- Missing critical requirements in early project phase can lead to project failure
- Losing of requirements along project execution results in penalties or nonacceptance by customers
- High risk of budget overruns and margin reduction
- Strong dependency on individual experts

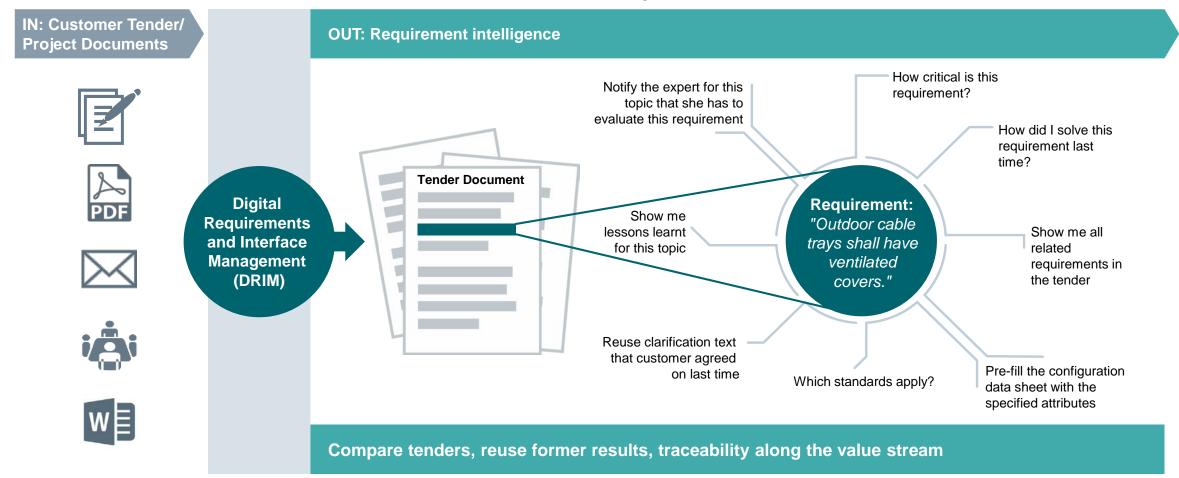
Solution



- Reduce work compression via artificial intelligence
- End-to-end digitalization of requirement & configuration management
- Self-learning systems support team
- Less dependency on individual knowledge
- More re-use of own institutionalized knowledge

DRIM supports understanding and fulfillment of customer requirements based on intelligent text analysis

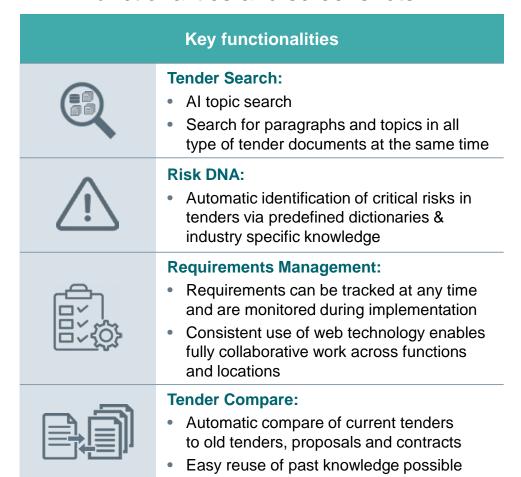
Our Solution: From tender documents to requirement intelligence

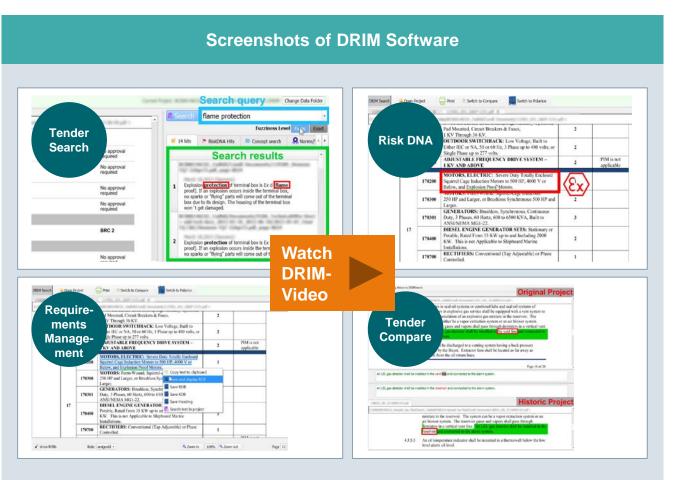


DRIM: Digital Requirements and Interface Management PLM: Product Lifecycle Management Restricted © 2019

DRIM has been successfully applied in critical industry processes over the last 2 years by more than 400 users

DRIM functionalities and screenshots





DRIM is already installed and tested in various industries and business types

Installations and Pilots Energy Transmission: SIEMENS project business **Compressors for SIEMENS** Oil and Gas: complex component business Healthcare: SIEMENS ... Healthineers ... product business Pump manufacturer: KSB **b.** complex component business

