



# SIEMENS

Siemens PLM Software

## Partnership Brief

CSC

For companies who want to realize significant business results through a holistic approach to PLM and MES, the CSC and Siemens PLM Software alliance offers innovative, business-oriented solutions, and a proven track record of successful implementations. Key examples of joint solutions that will maximize PLM strategy and execution success include FASTRack™ for Teamcenter® and FASTCloud PLM for Teamcenter, cloud-enabled hosting platforms for Teamcenter software.

Together, the alliance offers differentiated solutions that help clients reduce implementation risk and successfully achieve the benefits of PLM and MES. Unlike non-integrated service and application approaches, CSC and Siemens PLM Software are focused on the full spectrum of PLM and MES capabilities (strategy, process transformation, architecture/infrastructure, implementation, and ongoing run and maintain).

### Maximize PLM strategy, solution and execution success

The alliance between CSC and Siemens PLM Software brings together two leading technology powerhouses with deep industry experience, including aerospace, automotive and manufacturing. Siemens PLM Software

solutions are considered mission-critical within the aerospace industry. Fifteen of the top sixteen automotive OEMs use Siemens PLM Software solutions, nine of which use Teamcenter as their core PDM solution. CSC and Siemens PLM Software also have strong positions across discrete manufacturing industries throughout the world.

Siemens PLM Software is ranked #1 in market presence leadership for collaborative product definition management as measured by Cimdata's 2015 Market Analysis Report PLM Market and Industry Report (July 2015). Siemens PLM Software is also ranked #1 in digital manufacturing.

CSC's Catalyst methodology is a complete systems integration methodology encompassing overall program management, hardware, infrastructure, implementation and integration, data migration, change management, and training. CSC also provides ongoing run and maintain, upgrades and maintenance for Siemens PLM software. The two companies have been formal partners since 1995 and deploy blended teams of experts to help manufacturers maximize their return on PLM investment. CSC's skilled PLM practitioners support more than 14,000 seats of Teamcenter.



# Solution focus

CSC's Value Planning

CSC's FASTRack for Teamcenter

FASTCloud PLM for Teamcenter

CSC's Catalyst Methodology

Service Driven Lifecycle Management

For more information on the CSC-Siemens PLM Software alliance, see: [www.siemens.com/plm/csc](http://www.siemens.com/plm/csc)



## Provide innovative business-oriented Teamcenter solutions

CSC and Siemens PLM Software have developed innovative business-oriented Teamcenter solutions, including CSC's Value Planning, which links PLM to the executive dashboard. This solution has been leveraged at joint clients in the aerospace and defense, high tech, and life sciences industries to drive the alignment between their businesses and enabling technology. FASTRack for Teamcenter, another joint offering, enables the strategic deployment of the PLM solution behind a client's firewall or within a CSC data center, creating a private cloud platform for Teamcenter.

FASTCloud PLM for Teamcenter is a scalable turnkey PLM solution available as a cloud service that can be configured to meet client specific requirements for global collaborative engineering and product development. The solution combines Siemens' best-selling Teamcenter software with CSC's renowned systems integration capabilities, and is provisioned through Amazon Web Services (AWS), the No. 1-rated public cloud provider.

As a cloud-based Platform as a Service (PaaS) FASTCloud PLM does not require the purchase or configuration of new hardware or middleware, enabling companies to save time and eliminate a large upfront capital investment. The PLM platform can be rapidly scaled up or down to meet fluctuating engineering needs, giving clients the financial flexibility to better manage costs.

The two companies are constantly monitoring market conditions and key client issues to develop additional solutions. For example, aftermarket and capitalizing on in-service business continues to be a growing market trend in both A&D and other heavy manufacturing

industries. To meet this new market demand, CSC and Siemens PLM Software have created a Service Driven Lifecycle Management joint offering. This couples the best of Siemens PLM Software technology with CSC's process, methodology, and ongoing support services. Decision support is greatly enhanced because of greater visibility to asset performance, operational availability and inventory control.

## Support a full spectrum of PLM and MES capabilities

The CSC-Siemens PLM Software alliance provides a source for PLM and MES strategy, implementation and maintenance that addresses six domains of change including business process, organization, location, data, application, and technical architectures. Siemens PLM Software and CSC view PLM more broadly than just an application environment. PLM encompasses a vast set of applications that produce product definition data. CSC can configure infrastructure and tailor Teamcenter and the surrounding system environment, while ensuring visibility and linkages to corporate objectives.

Teamcenter can be integrated with other key business applications and CSC is a world-class systems integrator adept at creating these linkages. Siemens PLM Software brings to bear subject matter expertise around system architecture and the most effective implementation possible for each client environment.

## About CSC

CSC is a global leader in next-generation IT services and solutions. The company's mission is to enable superior returns on our clients' technology investments through best-in-class industry solutions, domain expertise and global scale. For more information, visit us at [www.csc.com](http://www.csc.com)



## Siemens Industry Software

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